| | Current Period | | | Cumulative Period | | | | |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|----------------|-------------------------------------|
| Program Initiative | Annual kWh Savings | Actual Expenditures | Participants | Annual kWh Savings | Actual Expenditures | Participants | Budget | Cumulative Actual % of Budget |
| Residential New Construction | 0.00 | \$0.00 | 0 | 17,836.22 | \$6,289.14 | 3 | \$0.00 | 0.00% |
| Residential New Construction (Low- Income) | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| Residential Multi-Family Retrofit | 0.00 | \$0.00 | 0 | 36,801.90 | \$15,938.90 | 33 | \$0.00 | 0.00% |
| Residential Home Energy Services - Measures | 73,197.90 | \$48,160.07 | 67 | 386,010.40 | \$342,545.22 | 329 | \$1,305,932.59 | 26.23% |
| Residential Home Energy Services - RCS | 0.00 | \$1,845.00 | 12 | 0.00 | \$30,905.00 | 131 | \$172,109.99 | 17.96% |
| Residential Behavior/Feedback Program | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| Residential Heating & Cooling Equipment | 16,944.80 | \$13,852.50 | 40 | 59,083.60 | \$47,117.00 | 116 | \$0.00 | 0.00% |
| Residential Consumer Products | 4,462.00 | \$637.50 | 19 | 22,897.10 | \$3,721.43 | 88 | \$0.00 | 0.00% |
| Residential Lighting | 311,534.00 | \$10,857.20 | 1,469 | 320,690.20 | \$11,136.57 | 1,511 | \$0.00 | 0.00% |
| Residential HEAT Loan | 0.00 | \$15,415.80 | 22 | 0.00 | \$53,924.35 | 59 | \$0.00 | 0.00% |
| Res Subtotal | 406,138.70 | \$90,768.07 | 1,629.00 | 843,319.42 | \$511,577.61 | 2,270 | \$1,478,042.58 | |
| Res % of Total | 75.41% | 65.79% | 98.43% | 32.73% | 58.07% | 92.77% | 63.78% | |
| Low-Income Single Family Retrofit | 27,277.64 | \$19,386.91 | 22 | 86,473.60 | \$85,938.42 | 71 | \$279,658.12 | 30.73% |
| Low-Income Multi-Family Retrofit | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| LI Subtotal | 27,277.64 | \$19,386.91 | 22.00 | 86,473.60 | \$85,938.42 | 71 | \$279,658.12 | |
| LI % of Total | 5.06% | 14.05% | 1.33% | 3.36% | 9.75% | 2.90% | 12.07% | |
| C&I New Buildings & Major Renovations | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I New Buildings & Major Renovations - Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Initial Purchase & End of Useful Life | 0.00 | \$1,616.50 | 1 | 0.00 | \$1,616.50 | 1 | \$0.00 | 0.00% |
| C&I Existing Building Retrofit - LARGE | 105,136.12 | \$25,918.96 | 2 | 231,150.96 | \$74,127.00 | 7 | \$0.00 | 0.00% |
| C&I Existing Building Retrofit - MEDIUM | 0.00 | \$0.00 | 0 | 102,497.00 | \$57,344.37 | 6 | \$351,485.32 | 16.31% |
| C&I Existing Building Retrofit - Municipal | 0.00 | \$283.75 | 1 | 0.00 | \$12,103.75 | 1 | \$0.00 | 0.00% |
| C&I Small Business | 0.00 | \$0.00 | 0 | 39,352.00 | \$22,059.96 | 9 | \$208,112.15 | 10.60% |
| C&I Multifamily Retrofit | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Upstream Lighting | 0.00 | \$0.00 | 0 | 1,274,069.48 | \$116,250.00 | 82 | \$0.00 | 0.00% |
| C&I Subtotal | 105,136.12 | \$27,819.21 | 4.00 | 1,647,069.44 | \$283,501.58 | 106 | \$559,597.46 | |
| C&I % of Total | 19.52% | 20.16% | 0.24% | 63.92% | 32.18% | 4.33% | 24.15% | |
| Total | 538,552.46 | \$137,974.19 | 1,655 | 2,576,862.46 | \$881,017.61 | 2,447 | \$2,317,298.17 | |

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.